
That is a degree from Queen’s.

queenscommerce.ca
1ST YEAR
First year of Commerce will cover many of the fundamentals of business and introduce the different areas of business, such as management, accounting, and marketing.
Take core courses COMM 103, 105, 111, 112, 131, 151, 153, 161, 162, ECON 110.

2ND YEAR
Second year continues to cover the fundamentals of business, such as finance and human resources management, and expands on the courses from first year.
Take COMM 104, 121, 122, 132, 163, 172, 173, 181, 190. Take 6.0 units of Arts & Science electives.

3RD YEAR
Take electives and specialize in a field of interest if desired. Take COMM 341, 12.0-18.0 units of COMM electives, and 9.0-15.0 units of Arts & Science electives.
Students on exchange will have access to a wider range of courses: one semester of credit units will transfer back.

4TH OR FINAL YEAR
Take COMM 401, 12.0-18.0 units of COMM electives, and 9.0-15.0 units of Arts & Science electives.
Enrol in a research-based course such as COMM 501, 502 or 563. Students work on a problem or project under the supervision of a faculty member of the School either through an independent study or small-group project. The chosen topic should be in a particular specialized area not available in the regular course offerings.

GET THE COURSES YOU NEED

GET RELEVANT EXPERIENCE
Join teams or clubs on campus such as the Queen's Commerce Performing Artists, and the Commerce Society. Be a fresher on a ComSoc committee. Participate in case competitions such as DECA, Queen's and the Commerce Corporate Challenge (QC3). Meet with a career coach in the Business Career Centre to explore your career options and to get assistance with your resume, cover letter and interview skills.

GET CONNECTED WITH THE COMMUNITY
Volunteer on or off-campus with different community organizations such as Commerce Kids, Enactus Queen's, and the Queen's Non-Profit Gateway. Enroll in the Certificate in Social Impact Program.

GET THINKING GLOBALY
The Centre for International Management at Smith School of Business is your first stop to learn how to internationalize your degree or to leverage your existing cross-cultural experience.
Attend conferences like the Queen's Conference on International Business and the Queen's Commerce Leadership Summit.

GET THINKING FOR LIFE AFTER GRADUATION
Grappling with program decisions? Attend various Career Fairs during the year. Get some help deciding by visiting the Business Career Centre.
Participate in office tours and open house events for firms of interest and learn more about the firms and industries.

Enroll in the Certificate in Social Impact Program.

Look into summer jobs and internships by talking to the Business Career Centre. Take more responsibility within different clubs or extracurricular activities. Consider entrepreneurial opportunities via programs like the Queen’s Innovation Connector Summer Initiative (QCSI). Meet with a career coach in the Business Career Centre to help you with your summer job search and interview preparation.

Do some targeted networking with alumni working in careers of interest by participating in ComSoc events such as Day on Bay and Agency Night.
Sign up for Coffee Chats with recruiters and alumni through Quest. Attend networking events such as Accounting Week and information sessions & workshops.

Consider joining professional associations like the Canadian Marketing Association (CMA), the Chartered Financial Analyst (CFA) Institute, the Chartered Professional Accountants of Canada (CPA) and the Human Resources Professionals Association (HRPA).
Join groups on LinkedIn reflecting specific careers or topics of interest in Commerce.

Apply to participate in the exchange program, attend the International Fair, info sessions, and you will be guided through the process.
Look into studying at the Bader International Study Centre or an internship at The Washington Center.

Participate in the international exchange program by attending one of 100 prestigious business schools in over 35 countries.
Build your intercultural competence by getting involved with other cultures and by practicing or improving your language skills.

Prepare for work or studies in a multi-cultural environment by taking Queen’s Intercultural Competency Certificate, and research possible immigration regulations.
International students interested in staying in Canada can speak with an International Student Advisor.

Participate in case competitions such as DECA Queen’s, and the Queen’s Commerce Corporate Challenge (Q3C). Meet with a career coach in the Business Career Centre. Take more responsibility within different clubs or extracurricular activities. Consider entrepreneurial opportunities via programs like the Queen’s Innovation Connector Summer Initiative (QCSI). Meet with a career coach in the Business Career Centre to help you with your summer job search and interview preparation.

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Start focusing on areas of interest. Research education requirements for careers of interest. If needed, prepare to take any required tests (like the LSAT or GMAT) and get help thinking about grad school from the Business Career Centre.
Search for internship opportunities that relate to your specialization and skills.

Get help from the Business Career Centre with job searching, resumes, interviews, grad school applications, or other decisions.
Access QUEST, the online business career portal, to enhance your job search and your interview skills. Apply to jobs or future education, or make plans for other adventures.

Where could I go after graduation?

Accounting
Advertising
Business development
Corporate and commercial banking
Corporate finance
Data and analytics
Energy and resources
Entrepreneurship
Event management
Financial services
General management
Government and policy
Healthcare
Hospitality and tourism
Human resources
International business
Insurance
Law
Management consulting
Manufacturing
Marketing and brand management
Media and entertainment
Not-for-profit
Operations and logistics
Private equity
Project management
Public relations
Real estate finance
Retail management
Sales and trading
Strategic planning
Venture capital
Technology
Telecommunications

* This map is intended to provide suggestions for activities and careers, but everyone’s abilities, experiences, and constraints are different. Build your own Major Map using our online My Major Map tool.

Visit careers.queensu.ca/majormaps for the online version with links!
Succeed in the workplace

What employers want
The Canadian Council of Chief Executives list the top 6 skills sought by employers as:

1. People skills
2. Communication skills
3. Problem-solving skills
4. Analytical abilities
5. Leadership skills
6. Industry-specific knowledge

What can I learn studying COMMERCE?

- Knowledge of financial modelling and performing financial analyses, statistical simulations, and linear programming
- Communication and etiquette in a formal business environment
- In-depth knowledge of economics and business areas such as accounting, finance, and marketing
- Leadership – work effectively in a team environment, and build strong teams and effective relationships
- Financial and investment management, capital budgeting, and wealth planning
- Ability to use computer programs and statistical methods to analyze data
- Project and operations management
- Public speaking and presentation skills
- Experience-based, integrative exposure to the dynamic world of social impact
- Critical thinking and quantitative analytical skills – analyze case studies and make recommendations

Take the time to think about the unique skills you have developed at Queen’s, starting with the skills listed here for ideas. Explaining your strengths with compelling examples will be important for applications to employers and further education. For help, book an appointment with a Career Coach in the Business Career Centre.

Why study in Kingston?

For 175 years, our community has been more than a collection of bright minds – Queen’s has attracted students with an ambitious spirit. Queen’s has the highest retention rates, the highest graduation rates, and one of the highest employment rates among recent graduates. We are a research intensive university focused on the undergraduate experience. The BBC has identified us as one of the GREATEST UNIVERSITY TOWNS in the world – and is often awarded the safest city in Canada. We are a university city at the core; just a quick drive to Toronto, Montreal, Ottawa and even New York. A university with more clubs per capita than any other university in Canada, and a city with more restaurants per capita than any other city in North America – you will have the experience of a lifetime at Queen’s – and graduate with a degree that is globally recognized among the best.