Additional OPPORTUNITIES

Smith Commerce students can complete a dual degree or second degree with the Faculty of Arts and Science in a range of subject areas.

You can earn a Certificate in Social Impact and distinguish yourself as a leader ready to tackle pressing social issues such as poverty, health care, human rights, education, civic engagement, and the environment.

A combined Bachelor of Commerce (BCom) / Juris Doctor (JD) program allows Commerce students to complete both degrees in six years.

Commerce students can also apply to the Smith BCom / Guanghua BA (Management) Double Degree with Peking University's Guanghua School of Management.

A 13-week Graduate Diploma in Accounting (GDA), following completion of a BCom with a focus on accounting, qualifies you to enter the final stages of Certified Public Accountant (CPA) certification.

Get to know COMMERCE

From your first day in the Commerce program at Smith School of Business, you will become immersed in a program that features small class sizes, a team approach, state-of-the-art technologies, and a focus on personal academic development. The first two years of your program provide a strong business foundation. In third and fourth year, you can focus on areas of interest or you can remain a generalist by choosing courses from various fields of study. The Commerce experience extends well beyond the classroom. You will enjoy unparalleled extracurricular opportunities, including a wide range of conferences and competitions, and a tremendous sense of community.

The Commerce program includes students from across Canada and around the world. You will have the opportunity to study business abroad through international exchange opportunities at over 100 universities worldwide, or Queen's own Bader International Study Centre in East Sussex, England. Over 85% of Commerce students go on international exchange.

The Caree Advancement Centre (CAC) plays a critical role in preparing you for a career in your chosen field. The CAC’s Career Coaches support you throughout your time at Smith to explore career options, define objectives, and shape a job search strategy. The coaches help you with the full range of job search and professional development topics including building a strong personal brand, writing resumes and cover letters, developing interview skills, networking, and evaluating job offers.

The CAC’s Corporate Relations team coordinates on-campus recruiting, and an online student resume book to connect students and employers. You also have 24/7 access to QUEST, our career management platform which includes job postings, and a database containing salary information and job interview questions as experienced by past Smith students.

Flexible CHOICES

Smith’s Commerce students often choose to stream in a field of study; others choose to take a variety of courses from different areas. Such fields of study include accounting, business economics, entrepreneurship, finance, general management, international business, management information systems, marketing, operations management and management science, organizational behaviour, and strategy and organization.

Course HIGHLIGHTS

Commerce students have a wide range of courses available to help prepare them for an international business environment, such as Negotiation Theory & Behaviour, Doing Business in Asia-Pacific Rim, Managing Across Cultures, Organizational Fraud, International Business Strategy, and Investments & Portfolio Management. Courses like these will expand your perception of the business world as you know it, introduce you to new ideas and practices, and develop the skills needed to succeed.
**BACHELOR OF COMMERCE**

**1ST YEAR**

First year of Commerce will cover many of the fundamentals of business and introduce the different areas of business, such as management, accounting, and marketing.


**2ND YEAR**

Second year continues to cover the fundamentals of business, such as finance and human resources management, and expands on the courses from first year.

- Take COMM 104, 121, 122, 132, 163, 172, 173, 181, 190. Take 6.0 units of Non-Commerce electives.

**3RD YEAR**

- Take electives and specialize in a field of interest if desired. Take COMM 341, 12.0-18.0 units of COMM electives, and 9.0-15.0 units of Non-Commerce electives.
- Students on exchange will have access to a wider range of courses and can transfer credits back to Queen’s.

**4TH OR FINAL YEAR**

- Take COMM 401, 12.0-18.0 units of COMM electives, and 9.0-15.0 units of Non-Commerce electives.
- Enroll in a research based course such as COMM 501, 502 or 503. Students work on a problem or project under the supervision of a faculty member of the School either through an independent study or small-group project. The chosen topic should be in a particular specialized area not available in the regular course offerings.

**Employability skills**

Your time at Smith will give you valuable skills to boost your employability, including:

- Knowledge of financial modelling and performing financial analyses, statistical simulations, and linear programming
- Communication and etiquette in a formal business environment
- In-depth knowledge of economics and business areas such as accounting, finance, and marketing
- Leadership – work effectively in a team environment, and build strong teams and effective relationships
- Financial and investment management, capital budgeting, and wealth planning
- Project and operations management
- Ability to use computer programs and statistical methods to analyze data
- Public speaking and presentation skills
- Experience-based, integrative exposure to the dynamic world of social impact
- Critical thinking and quantitative analytical skills – analyze case studies and make recommendations

**Where could I go after graduation?**

- Accounting
- Business development
- Corporate finance
- Data and analytics
- Entrepreneurship
- Government and policy
- Healthcare
- Hospitality and tourism
- Human resources
- International business
- Law
- Management consulting
- Marketing and brand management
- Media and entertainment
- Not-for-profit
- Private equity
- Real estate finance
- Retail management
- Venture capital

*some careers may require additional training. Careers paths are suggestions only.

Visit careers.queensu.ca/majormaps for the online version with links!