Why GRADUATE STUDIES in MANAGEMENT?

Queen's Smith School of Business is one of the world’s premier business schools - renowned for exceptional programs, distinguished faculty, leading edge research, and the quality of its graduates. The School is home to a strong research environment where you will collaborate with internationally recognized and award-winning faculty who are widely published in peer-reviewed journals and have earned great respect for the mentorship they provide graduate students.

Queen's M.Sc. program in Management is a 12-month program that offer students the opportunity to develop critical thinking and research skills and delve deeply into specific topics within their area of interest. These programs prepare graduates for an academic or research-oriented career.

Students can expect a vibrant research culture within the school. Research seminars, visiting scholars, research opportunities with faculty, and a host of workshops provide a stimulating environment to learn. Students work and study in our modern facilities housed in the new expansion of Goedes Hall. Graduate students have dedicated office space, state-of-the-art computer and behavioural labs, and wireless classrooms. Students also have access to the research subject pool for surveys and experiments and the latest innovative software and leading database applications.

Fields of STUDY

Accounting
Social/Behavioural or Finance/Economic
Designed for people intending to pursue doctoral (PhD) studies in accounting; not appropriate for those intending to pursue professional accounting practice or consulting.
- Provides an advanced conceptual foundation in accounting that allows for the pursuit of highly-focused research.
- Students are exposed to a broad range of accounting research and gain experience in the process of conducting research in their areas of interest.

Analytics
Provides students who are interested in analytical approaches to managerial problems the opportunity to develop a thorough understanding of the theory and apply concepts useful in developing advanced decision-making processes.
Students will first develop a grounding in operations research models, applied statistics, and solving complex optimization problems. The program provides ample opportunity to focus on applications such as revenue management, operations, and supply chain management. Graduates of this program will be well prepared to pursue doctoral (PhD) studies, as well as analytical positions in consulting, financial services, or logistics.

Business Economics
Provides students interested in applied economics research the opportunity to study areas of economics that relate to the management of organizations.
- Students develop a grounding in microeconomic theory and econometrics and go deeper in applied topics such as application to entrepreneurship, industrial organization, competitive strategy, and international trade.
- Prepares students for entry into a high quality doctoral (PhD) program, as well as research-oriented positions in consulting, banking, government, and public policy.

Finance
Designed for those who wish to pursue doctoral (PhD) studies or research-oriented careers with financial institutions, consulting firms, or regulatory agencies. It is not appropriate for people who wish to pursue a career in financial or general management.
- Students develop a solid grounding in financial theory and empiricism.
- Opportunity exists to deeply study areas such as advanced derivatives valuation, corporate finance, empirical topics, and research methods.

Management Information Systems
An understanding of how information systems and technology can be used effectively by organizations.
- Students develop a grounding in research methods and the management and effects of information systems.
- Provides a behavioural approach to MIS. Although not required, relevant work experience is a benefit.

Marketing
Designed for students wishing to pursue doctoral (PhD) studies and an academic career.
- Students establish a solid grounding in marketing strategy and management and consumer behaviour.
- Students have the opportunity to conduct in-depth research into the area of marketing that is of most interest to them including: branding, brand management, consumer persuasion, consumer fairness, consumer activism, and the impact and use of social media.
The coronavirus pandemic may impact how some activities are delivered in 2020-2021. Please check directly with the host of any activity on the map for the latest information.

**Fall Term**
- Attend Annual Smith Graduate Student Consortium.
- Attend Econ. Math Prep Review or Stats Bootcamp.
- Fall Term consists of 3-4 courses depending on your area of interest.
- Complete core Fall Term courses.
- Some students are assigned a supervisor prior to arrival but all students must confirm their supervisors by early November.
- Begin to discuss theoretical and methodological aspects of research topic.

**Winter Term**
- Complete core Winter Term courses.
- Finalize research topic and obtain supervisor’s approval.
- Work on reading on theoretical and methodological aspects of topic.
- Obtain ethics approval, if applicable.

**Summer Term**
- Conduct research project.
- Submit a research report or paper of publishable quality (due mid-August to supervisor and 2nd reader).

**Maximize Research Impact**
- Think about the audience for your research.
- Participate in brown bag and other seminars in your area.
- Discuss MSc thesis funding and conference with supervisor and department.
- If applicable, present research proposal which contains conceptual/theoretical information as well as methodological details to enable the reader to understand how the research will be conducted.
- Participate in brown bag and other seminars in your area.

**Build Skills and Experience**
- Teaching Assistant or Research Assistant positions help to develop your skills and experience.
- Participate in Smith Graduate Society Committee events.
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**Engage with Your Community**
- Participate in Smith Graduate Society Committee events.
- International students should consider visiting Queen’s University International Centre.
- Explore Four Directions Workshops.
- Participate in Smith Graduate Society Committee events and other community events.
- Network through Queens Connects on LinkedIn and the Queen’s Alumni Association.
- Check out Smith Career Advancement Centre networking workshops.

**Launch Your Career**
- Speak with your supervisor and area faculty members about career opportunities.
- Read the weekly Smith Research e-newsletter, the PhD-MSc Office e-letter, and the School of Graduate Studies e-newsletter.
- Career fit starts with knowing yourself. Visit the Smith Career Advancement Centre for advice.
- If planning to continue in the Smith PhD program, speak with your supervisor and begin to complete a PhD program application.
- If pursuing an academic career, submit one or more PhD applications.
- If seeking to work outside academia, explore other careers of interest by using Queens Connects on LinkedIn.
- Visit Career Cruising.
- Network with others through the Queen's Alumni Association.
- Drop into the Smith Career Advancement Centre and/or check out their workshops.
- If going into industry, research organizations of interest and prepare your industry resume

**Achieve Your Academic Goals**
- Attend Annual Smith Graduate Student Consortium.
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Visit careers.queensu.ca/gradmaps for the online version with links!

*This map is intended to provide suggestions for activities and careers, but everyone’s abilities, experiences, and constraints are different. Build your own Grad Map using our online My Grad Map tool.*
Application FAQs

Where can I get help?
Queen’s provides you with a broad range of support services from your first point of contact with the university through to graduation. Ranging from help with academics and careers, to physical, emotional, or spiritual resources – our welcoming environment offers the programs and services you need to be successful, both academically and personally. Check out the SGS Habitat for available resources.

What is the community like?
At Queen’s, graduate students from all disciplines learn and discover in a close-knit intellectual community. You will find friends, peers and support among the graduate students enrolled in Queen’s more than 130 graduate programs within 50+ departments & research centres. With the world’s best scholars, prize-winning professional development opportunities, excellent funding packages and life in the affordable, historic waterfront city of Kingston, Queen’s offers a wonderful environment for graduate studies. Queen’s is an integral part of the Kingston community, with the campus nestled in the core of the city, only a 10-minute walk to downtown with its shopping, dining and waterfront. For more about Kingston’s history and culture, see Queen’s University’s Discover Kingston page.

ACADEMIC REQUIREMENTS
- Applicants must have a minimum of a B+ (77%) average in the final two years of study in a four-year undergraduate degree or higher degree in a discipline related to their field of interest.

KEY DATES & DEADLINES
- Application due: January 15

APPLICATION PROCESS
- **STEP ONE** - Complete the application form and pay the application fee through the School of Graduate Studies (SGS) website. Upload a copy of your official transcripts to your online application for all academic institutions attended. All applicants accepted into the program will be required to send hard copy official transcripts and degree certificates in the University sealed envelope.
- **STEP TWO** - Take either the GMAT or GRE tests and provide the results to Queen’s. GMAT official scores, release to Queen’s University using Code 0250 for M.Sc. applications and we will print a copy for your file. GRE official scores can be printed from the GRE website if released to Code 0949 for both programs. GRE official scores can be printed from the ETS website if released to Code 0949 for both programs.
- **STEP THREE** - Electronic reference forms will be sent to your referees upon submission of your online application and application fee. Please alert your referees these forms will be sent to them. They will be required to complete their form and submit it back to our department.
- **STEP FOUR** - Provide your Statement of Interest with your online application or email it to your Graduate Assistant. This statement should include your career goals, research interests, and your related academic field of interest background.
- **STEP FIVE** - Email your resume to the Graduate Assistant (listed below) in your intended M.Sc./Ph.D. program. Contact them directly for more information about the programs in which you have interest.

Learn more at ssb.ca/grad_studies/msce

What about FUNDING?
Our MSc students receive generous funding of $26,000. This funding is allocated from several sources, a portion of which is made up from your involvement in teaching assistantship/research assistantship employment. The majority of MSc students supplement their formal funding from the School with research and/or teaching assistantships. Graduate students are allowed to work up to an average of 10 hours week.

All eligible students are encouraged to apply for OGS, SSHRC, or NSERC where applicable. Tri-Council award holders are automatically granted a one-time $5000 (M.Sc.) or $10000 (Ph.D.) top up in their first year of graduate studies.

The program also provides funding for research project and conference presentations as well as bursaries or awards based on financial need. Students will be invited to apply for these funds over the course of the academic year.

Learn more at ssb.ca/grad_studies/msce

What do I need to know to APPLY?

Nancy Chase | nchase@queensu.ca
Accounting, Analytics, Management Information Systems, Organizational Behavioural and Strategy applications

Teresa Touchette | tat@queensu.ca
Business Economics, Finance, International Business and Marketing

Master of Science in Management

School of Graduate Studies
Create an impact
www.queensu.ca/sgs