How to use this map
Use the 5 rows of the map to explore possibilities and plan for success in the five overlapping areas of career and academics. The map just offers suggestions – you don’t have to do it all! To make your own custom map, use the My Major Map tool.

Get started thinking about the future now – where do you want to go after your degree? Having tentative goals (like careers or grad school) while working through your degree can help with short-term decisions about courses and experiences, but also help you keep motivated for success.

Get the help you need
Queen’s provides you with a broad range of support services from your first point of contact with the university through to graduation. At Queen’s, you are never alone. We have many offices dedicated to helping you learn, think and do.

Ranging from help with academics and careers, to physical, emotional, or spiritual resources – our welcoming living and learning environment offers the programs and services you need to be successful, both academically and personally, and Queen’s wants you to succeed! Check out the Student Affairs website for available resources.

Why study in Kingston?
For 175 years, our community has been more than a collection of bright minds – Queen’s has attracted students with an ambitious spirit. Queen’s has the highest retention rates, the highest graduation rates, and one of the highest employment rates among recent graduates. We are a research intensive university focused on the undergraduate experience. The BBC has identified us as one of the GREATEST UNIVERSITY TOWNS in the world – and is often awarded the safest city in Canada. We are a university city at the core; just a quick drive to Toronto, Montreal, Ottawa and even New York. A university with more clubs per capita than any other university in Canada, and a city with more restaurants per capita than any other city in North America – you will have the experience of a lifetime at Queen’s – and graduate with a degree that is globally recognized among the best.

Get to know COMMERCE
From your first day in the Commerce program, you will become immersed in a program that features small class sizes, a team approach, state-of-the-art technologies, and a focus on personal academic development. The first two years of your program provide a strong business foundation. In third and fourth year, you can focus on areas of interest such as accounting, finance or marketing, or you can remain a generalist by choosing courses from various fields of study. The Commerce experience extends well beyond the classroom. You will enjoy unparalleled extracurricular opportunities, including a wide range of conferences and competitions, and a tremendous sense of community.

The Commerce program includes students from across Canada and around the world. You will have the opportunity to study business abroad through international exchange opportunities at over 100 universities worldwide, or Queen’s own Bader International Study Centre in East Sussex, England. Over 85% of Commerce students go on international exchange.

The Career Advancement Centre (CAC) plays a critical role in preparing you for a career in your chosen field. The CAC’s Career Coaches support you throughout your time at Queen’s to explore career options, define objectives, and shape a job-search strategy. The coaches help you with the full range of job search and professional development topics including building a strong personal brand, writing resumes and cover letters, developing interview skills, networking and evaluating job offers.

The CAC’s Corporate Relations team coordinates on-campus recruiting, and an online student resume book to connect students and employers. You also have 24/7 access to QUEST, our career management platform which includes job postings, and a database containing salary information and job interview questions as experienced by past Smith students.

HIGHLIGHTS
For 175 years, our community has been more than a collection of bright minds – Queen’s has attracted students with an ambitious spirit. Queen’s has the highest retention rates, the highest graduation rates, and one of the highest employment rates among recent graduates. We are a research intensive university focused on the undergraduate experience. The BBC has identified us as one of the GREATEST UNIVERSITY TOWNS in the world – and is often awarded the safest city in Canada. We are a university city at the core; just a quick drive to Toronto, Montreal, Ottawa and even New York. A university with more clubs per capita than any other university in Canada, and a city with more restaurants per capita than any other city in North America – you will have the experience of a lifetime at Queen’s – and graduate with a degree that is globally recognized among the best.

Get to know COMMERCE
From your first day in the Commerce program, you will become immersed in a program that features small class sizes, a team approach, state-of-the-art technologies, and a focus on personal academic development. The first two years of your program provide a strong business foundation. In third and fourth year, you can focus on areas of interest such as accounting, finance or marketing, or you can remain a generalist by choosing courses from various fields of study. The Commerce experience extends well beyond the classroom. You will enjoy unparalleled extracurricular opportunities, including a wide range of conferences and competitions, and a tremendous sense of community.

The Commerce program includes students from across Canada and around the world. You will have the opportunity to study business abroad through international exchange opportunities at over 100 universities worldwide, or Queen’s own Bader International Study Centre in East Sussex, England. Over 85% of Commerce students go on international exchange.

The Career Advancement Centre (CAC) plays a critical role in preparing you for a career in your chosen field. The CAC’s Career Coaches support you throughout your time at Queen’s to explore career options, define objectives, and shape a job-search strategy. The coaches help you with the full range of job search and professional development topics including building a strong personal brand, writing resumes and cover letters, developing interview skills, networking and evaluating job offers.

The CAC’s Corporate Relations team coordinates on-campus recruiting, and an online student resume book to connect students and employers. You also have 24/7 access to QUEST, our career management platform which includes job postings, and a database containing salary information and job interview questions as experienced by past Smith students.

97% of Commerce students have acquired jobs within six months of graduation. *Based on graduate records provided

Degree OPTIONS
Bachelor of Commerce (4 Year Honours)

Queen’s ADMISSIONS
Students apply to Queen’s Commerce (QC) through the OUAC (Ontario University Application Centre) website. Students must have a minimum average of 87%. The average is composed of six courses, including three required courses, English 4U, Calculus and Vectors 4U, and one additional 4U course in Math, as well as the best three 4U or 4M courses (no more than two 4M courses from any discipline will be used in the calculation). A minimum grade of 80% is required in English and Math. Applicants outside of Ontario may have additional requirements.

After you submit your application to OUAC, you are required to complete two separate documents that allow you to tell us your story. Queen’s Personal Statement of Experience (PSE) document has questions for all applicants to complete. The Supplementary Essay (SE) is a separate document that has additional questions for Commerce applicants. These two documents create your personal portfolio that will be reviewed by two members of the Commerce admission team. It is very important that you take the time and effort to plan and compose both documents as well-written essays that tell your story.

Flexible CHOICES
Queen’s Commerce students often choose to stream in a field of study; others choose to take a variety of courses from different areas. Such fields of study include accounting, business economics, entrepreneurship, finance, general management, international business, management information systems, marketing, operations management and management science, organizational behaviour, and strategy and organization.

Course HIGHLIGHTS
Commersee students have a wide range of courses available to help prepare them for an international business environment, such as Negotiation Theory & Behaviour, Doing Business in Asia-Pacific Rim, Managing Across Cultures, Organizational Fraud, International Business Strategy, and Investments & Portfolio Management. Courses like these will expand your perception of the business world as you know it, introduce you to new ideas and practices, and develop the skills needed to succeed.

We’re closer than you think
That is a degree from Queen’s.
**1ST YEAR**

First year of Commerce will cover many of the fundamentals of business and introduce the different areas of business, such as management, accounting, and marketing.

- Take core courses COMM 103, 105, 111, 112, 131, 151, 153, 161, 162, ECON 110.

**GET THE COURSES YOU NEED**

**GET RELEVANT EXPERIENCE**

Join teams or clubs on campus such as the Queen's Commerce Performing Artists, and the Commerce Society. Be a fresh rep on a ComSoc committee. Participate in case competitions such as DECA Queen's and the Commerce Corporate Challenge (QCC). Meet with a career coach in the Career Advancement Centre to explore your career options and to get assistance with your resume, cover letter and interview skills.

- Volunteer on or off-campus with different community organizations such as Commerce Kids, Enactus Queen's, and the Queen's Non-Profit Gateway.
- Enroll in the Certificate in Social Impact Program.

**GET CONNECTED WITH THE COMMUNITY**

The Centre for International Management at Smith School of Business is your first stop to learn how to internationalize your degree or to leverage your existing cross-cultural experience.

- Attend conferences like the Queen's Conference on International Business and the Queen's Commerce Leadership Summit.

**GET THINKING GLOBALLY**

- Grappling with program decisions? Attend various Career Fairs during the year. Get some help deciding by visiting the Career Advancement Centre.
- Participate in office tours and open house events for firms of interest and learn more about the different areas of business.
- Attend conferences like the Bader International Accounting Week.
- Look into summer jobs and internships by talking to the Career Advancement Centre. More responsibility within different clubs or extracurricular activities. Consider entrepreneurial opportunities via programs like the Queen's Innovation Connector Summer Initiative (QICSI). Meet with a career coach in the Career Advancement Centre to help you with your summer job search and interview preparation.
- Participate in on-campus recruiting for summer work opportunities.
- Get involved with ComSoc organizations such as the Queen's Accounting Association, Queen's Consulting Association, and the Queen's Marketing Association.
- Get some targeted networking with alumni working in careers of interest by participating in ComSoc events such as Day on Bay and Agency Night.
- Sign up for Coffee Chats with recruiters and alumni through Quest. Attend networking events such as Accounting Week and information sessions & workshops.

**GET READY FOR LIFE AFTER GRADUATION**

- Grappling with program decisions? Attend various Career Fairs during the year. Get some help deciding by visiting the Career Advancement Centre.
- Participate in office tours and open house events for firms of interest and learn more about the different areas of business.
- Attend conferences like the Bader International Accounting Week.
- Look into summer jobs and internships by talking to the Career Advancement Centre. More responsibility within different clubs or extracurricular activities. Consider entrepreneurial opportunities via programs like the Queen's Innovation Connector Summer Initiative (QICSI). Meet with a career coach in the Career Advancement Centre to help you with your summer job search and interview preparation.
- Get involved with ComSoc organizations such as the Queen's Accounting Association, Queen's Consulting Association, and the Queen's Marketing Association.
- Get some targeted networking with alumni working in careers of interest by participating in ComSoc events such as Day on Bay and Agency Night.
- Sign up for Coffee Chats with recruiters and alumni through Quest. Attend networking events such as Accounting Week and information sessions & workshops.

** Deploy the course YOU NEED**

**USE THE COURSES YOU NEED**

- First year of Commerce will cover many of the fundamentals of business and introduce the different areas of business, such as management, accounting, and marketing.
- Take core courses COMM 103, 105, 111, 112, 131, 151, 153, 161, 162, ECON 110.

**GET RELEVANT EXPERIENCE**

- Join teams or clubs on campus such as the Queen's Commerce Performing Artists, and the Commerce Society. Be a fresh rep on a ComSoc committee. Participate in case competitions such as DECA Queen's and the Commerce Corporate Challenge (QCC). Meet with a career coach in the Career Advancement Centre to explore your career options and to get assistance with your resume, cover letter and interview skills.
- Volunteer on or off-campus with different community organizations such as Commerce Kids, Enactus Queen's, and the Queen's Non-Profit Gateway.
- Enroll in the Certificate in Social Impact Program.

**GET CONNECTED WITH THE COMMUNITY**

- The Centre for International Management at Smith School of Business is your first stop to learn how to internationalize your degree or to leverage your existing cross-cultural experience.
- Attend conferences like the Queen's Conference on International Business and the Queen's Commerce Leadership Summit.
- Apply to participate in the exchange program, attend the International Fair, info sessions, and you will be guided through the process.
- Look into studying at the Bader International Study Centre or an internship at The Washington Center.
- Participate in the international exchange program by attending one of 100 prestigious business schools in over 35 countries.
- Build your intercultural competence by getting involved with other cultures and by practicing or improving your language skills.

**GET THINKING GLOBALLY**

- Grappling with program decisions? Attend various Career Fairs during the year. Get some help deciding by visiting the Career Advancement Centre.
- Participate in office tours and open house events for firms of interest and learn more about the different areas of business.
- Attend conferences like the Bader International Accounting Week.
- Look into summer jobs and internships by talking to the Career Advancement Centre. More responsibility within different clubs or extracurricular activities. Consider entrepreneurial opportunities via programs like the Queen's Innovation Connector Summer Initiative (QICSI). Meet with a career coach in the Career Advancement Centre to help you with your summer job search and interview preparation.
- Get involved with ComSoc organizations such as the Queen's Accounting Association, Queen's Consulting Association, and the Queen's Marketing Association.
- Get some targeted networking with alumni working in careers of interest by participating in ComSoc events such as Day on Bay and Agency Night.
- Sign up for Coffee Chats with recruiters and alumni through Quest. Attend networking events such as Accounting Week and information sessions & workshops.

**GET READY FOR LIFE AFTER GRADUATION**

- Grappling with program decisions? Attend various Career Fairs during the year. Get some help deciding by visiting the Career Advancement Centre.
- Participate in office tours and open house events for firms of interest and learn more about the different areas of business.
- Attend conferences like the Bader International Accounting Week.
- Look into summer jobs and internships by talking to the Career Advancement Centre. More responsibility within different clubs or extracurricular activities. Consider entrepreneurial opportunities via programs like the Queen's Innovation Connector Summer Initiative (QICSI). Meet with a career coach in the Career Advancement Centre to help you with your summer job search and interview preparation.
- Get involved with ComSoc organizations such as the Queen's Accounting Association, Queen's Consulting Association, and the Queen's Marketing Association.
- Get some targeted networking with alumni working in careers of interest by participating in ComSoc events such as Day on Bay and Agency Night.
- Sign up for Coffee Chats with recruiters and alumni through Quest. Attend networking events such as Accounting Week and information sessions & workshops.

**Employability skills**

Your time at Queen's will give you valuable skills to boost your employability, including:

- Knowledge of financial modelling and performing financial analyses, statistical simulations, and linear programming
- Communication and etiquette in a formal business environment
- In-depth knowledge of economics and business areas such as accounting, finance, and marketing
- Leadership – work effectively in a team environment, and build strong teams and effective relationships
- Financial and investment management, capital budgeting, and wealth planning
- Project and operations management
- Ability to use computer programs and statistical methods to analyze data
- Public speaking and presentation skills
- Experience-based, integrative exposure to the dynamic world of social impact
- Critical thinking and quantitative analytical skills – analyze case studies and make recommendations

**Where could I go after graduation?**

- Accounting
- Business development
- Corporate finance
- Data and analytics
- Entrepreneurship
- Government and policy
- Healthcare
- Hospitality and tourism
- Human resources
- International business
- Law
- Management consulting
- Marketing and brand management
- Media and entertainment
- Not-for-profit
- Private equity
- Real estate finance
- Retail management
- Venture capital

*Some careers may require additional training. Career paths are suggestions only.*

Visit careers.queensu.ca/majormaps for the online version with links!